

Risk-Free Product Evaluations

Meraki risk-free product evaluations offer your customer the chance to trial any Cisco Meraki product on their network. We'll ship the gear directly to your customers and provide technical support to get them set up. There's zero risk - if Meraki isn't right for them, we will provide a prepaid return shipping label for them to send the gear back.

OFFER A TRIAL IN A FEW SIMPLE STEPS

- Invite your customers for a free trial using the template below
- Add your unique referral code to the email to easily follow up with your customers that request a trial.
(Forgot how to find your code? Refer to this [guide](#))

Whether you're offering your customers a trial of a Meraki solution, or you want to offer a trial of your services, below are some example emails to help promote the program.

PROMOTE TRIALS WITHOUT SERVICES

Have you heard of Cisco Meraki's cloud-managed IT solutions? Powerful features bring extra intelligence to the network, while the intuitive management interface saves time and money, and you can try it today at no extra cost!

With Meraki trials you can try out any combination of Cisco Meraki products on your network at no charge. If Meraki isn't right for you, simply return the gear with the prepaid shipping label provided.

Sign up here to get started: [meraki.cisco.com/eval\[insert ref code here\]](https://meraki.cisco.com/eval[insert ref code here]).

PROMOTE TRIAL WITH SERVICES

Have you heard of Cisco Meraki's cloud-managed IT solutions? Powerful features bring extra intelligence to the network, while the intuitive management interface saves time and money, and you can try it today at no extra cost!

With our risk-free trial program, you can try out any combination of Meraki products alongside our services at no charge. We can help pre-configure the gear before it even arrives, and have you up and running in a matter of hours, totally hassle-free! If it's not right for you, simply return the gear with the prepaid shipping label provided and we'll automatically cancel our services.

All you need to do to get started is fill out this form: [meraki.cisco.com/eval\[insert ref code here\]](https://meraki.cisco.com/eval[insert ref code here]).

PROMOTE TRIAL WITH SERVICES - FOLLOW-UP

We noticed that you've signed up for the Meraki trial program and just wanted to check whether we could be of any assistance?

We offer a few additional services for Meraki customers which we're happy to demonstrate at no extra cost for the duration of your trial. Whether it's helping to configure the gear, coming on site to help you get set-up, or sending over a few network health reports, let us know and we can get started straight away.

Simply reply to this email or give me a call on [Phone Number here].

Looking for more?
www.merakipartners.com